# Professional Development Guide

Name: Doe, John

Date Completed: 01/01/15

Sample Company



©Copyright Kurt G. Helm, Ph.D., 1999, 2012, 2014. Permission is granted to the above named individual to copy material contained herein for his/her personal use only. All other rights reserved. No portion of this booklet, nor any information contained herein, may be reproduced in any form of printing or by any other means, electronic or mechanical, including but not limited to photocopying, audiovisual recording and transmission, and portrayal or duplication in any information storage and retrieval system, for any other use without permission in writing from Kurt G. Helm, Rowlett TX 75030-2822.

## Sample Company Professional Development Guide

Name: Doe, John Date: 01/01/15 Page: 2

# **Table of Contents**

Section 1. Introduction to the Professional Development Guide	3
Section 2. How to Use This Guide	4
Section 3. Your Preferences	5
Work Style	6
Management Style	7
Dealing with People	8
Problem Solving	9
Mental Toughness	10
Section 4. Suggestions for Growth	11
Approach to Change	12
Energy and Stamina	13
Impulse Control	14
Social Confidence	15
Friendliness	16
Trust and Team Orientation	17
Assertiveness	18
Organization and Planning	19
Big Picture Orientation	20
Decision Making	21
Coachability	22
Coachability Take Charge	23
Emotions and Moods	24
Objectivity	25
Section 5. Summary of Your Strengths	26
Section 6. Action Plan	27

#### Sample Company Professional Development Guide

Name: Doe, John Date: 01/01/15 Page: 6

#### **Work Style**



Work style describes your overall preferred work style on the job. It includes your preferences in five areas that are listed below. For more information about *what you can do to take action* in any of these areas, click on the DETAILS button, or turn to the indicated page.

The number beside each of your preferences below suggests where you should consider focusing your professional growth attention. Use this key to understand the numbers:



Work on these first



Second, take a look at these



Strengths – these look good

### Your preferences:

Energy and Stamina You avoid wasting energy and conserve your reserves of stamina by using no more energy than the circumstances require. Your stamina may sometimes be lower than routinely demanded by the job.

DETAILS

Or turn to page 13

Approach to Change

You tend to view change as an expected part of business and, in most instances, you adapt to it quickly. Be aware, however, that embracing change for its own sake can cause, rather than solve, problems.

DETAILS

Or turn to page 12

Coachability

Your confidence in your abilities means that you may at times make it difficult to take advice and suggestions for improvement from others.

DETAILS

1

Or turn to page 22

Big Picture Orientation You have a strong preference for learning about things by first focusing on the facts that are known. This focus can produce "tunnel vision" that prevents you from seeing the broader context of the situation.

DETAILS

2

Or turn to page 20

**Impulse Control** 

You seldom act impulsively but, when you do, you usually are able to recognize that you have done so, and think about how to avoid it in the future.

**DETAILS** 

Or turn to page 14